



CUSTOMER SUCCESS STORY

A New Experience Everyone Loves

EMPLOYEES

Soft Skill Insights
More Loyalty
Career Development



CANDIDATES

Greater Interest
Right Fit Validation
Improved Response



HR

Higher Retention
More Candidates
Profit Contribution



CISO

Reduced Security Risks
NIST & Regulatory Compliance
Zero Trust Validation



C-SUITE

More Performance
Lower Budgets
Increased Revenue





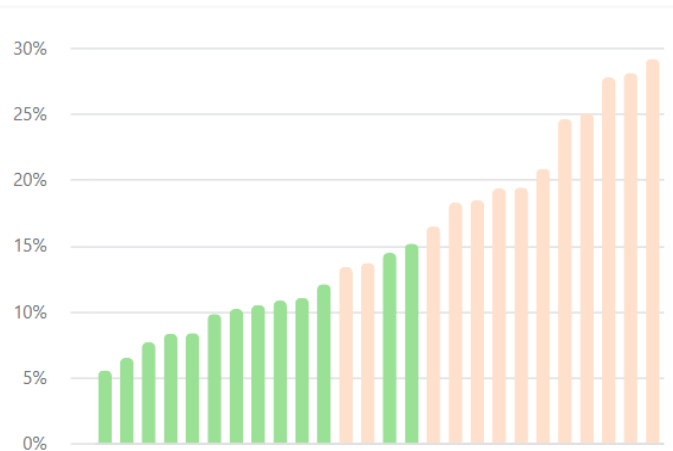
Real Estate Firm Saves Thousands



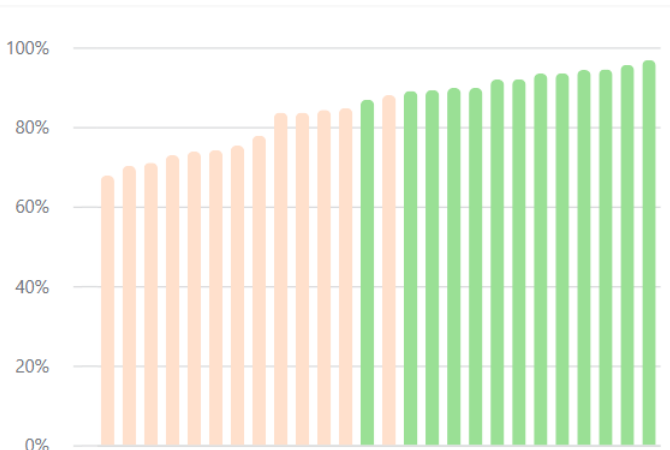
PROBLEMS: A Better Homes and Gardens Real Estate office had a big problem. Over 85% of their agents were failing or quitting within 18 months...costing tens of thousands in recruiting, onboarding, training, and lost revenue.

SOLUTIONS: RemotelyMe helped them solve this issue by using CQI Assessments to analyze their top performers as compared to those with concerns. All top performers had lower scores for risks related to retention, performance, and security. All had high scores for trust, soft skills, and job/culture fit. Also, we identified four profile biomarkers related to higher success.

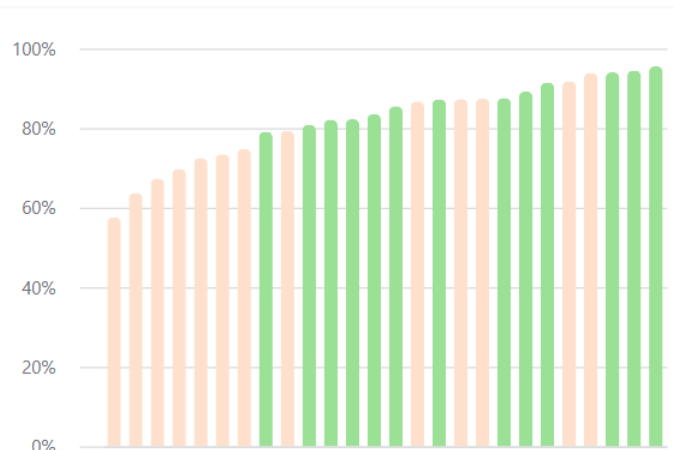
RISK SCORES



TOTAL SCORES



TRUST SCORES



RESULTS: Now BHG RE can assess agents and candidates to dramatically improve engagement, retention, and revenue by ensuring the right people are in the right seats. RemotelyMe Communications Playbooks can also help them entice and “sell” top candidates to join their agency instead of a competitive firm. Agents can use the RemotelyMe PDQAPP to profile clients on LinkedIn to improve relationships and sales. This will save tens of thousands while also dramatically improving listings and revenue.